Ravenna Public Schools

Bid Opening Record

Request for Proposals: Snow Plowing Services (Three-Year Contract)

Date	Friday, October 30, 2026
Scheduled Time	12:00 noon Local Time
Location	Ravenna High School, 2766 S. Ravenna Rd., Ravenna, MI 49451
RFP Issue Date	October 16, 2026
Contact	Brian Zilka, Director of Operations
Time Opening Began	12:03 pm

Opening Statement (read aloud)

Good afternoon. This is the public bid opening for Ravenna Public Schools' Request for Proposals for Snow Plowing Services. The time is now 12:03 pm and the deadline for submitting bids has passed. Any bid received after 12:00 noon will not be opened and will be returned to the vendor unopened.

Each bid will be opened and the vendor name and pricing will be read aloud and recorded. This RFP includes a base bid for snow plowing and an optional Voluntary Alternate for a combined lawn care and snow removal contract. Alternate pricing will be read for vendors who submitted one.

Reading a bid today does not mean it is complete or accepted. All bids will be reviewed afterward for completeness, compliance with the RFP, and references. No award decision will be made today. A recommendation will be brought to the Board of Education at a later meeting.

District Representatives Present

Name	Title	Role
Ryun J. Landheer	Chief Director	Opened bids
Ryun J. Landheer	Chief Director	Read bids aloud
Wendy Gialanella	Tech Support Specialist	Recorded results
Wendy Gialanella	Tech Support Specialist	Witness

Attendee Sign-In

All vendors and members of the public attending the bid opening are asked to sign in.

#	Name	Company / Organization	Phone or Email
1	No attendees present		
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			

Part 1: Bids Received and Submission Checklist

#	Vendor Name	Time Received	Sealed and Marked	3 Hard Copies	App. A Familial (notarized)	App. B Iran Affidavit (notarized)	App. C Insurance Cert.	App. D Org Chart	App. E Bid Sheet (signed)	References (2 or more)	W-9	App. G Alternate Submitted
1	Northern Outdoor Maintenance	8:54 am	X	X	X	X	X	X	X	X	X	X
2												
3												
4												
5												
6												
7												
8												

Late bids returned unopened (vendor name and time received): None_____

Part 2: Base Bid Pricing (Appendix E)

#	Vendor Name	Year 1 Annual (2026-27), 25 pushes	Year 2 Annual (2027-28), 25 pushes	Year 3 Annual (2028-29), 25 pushes	Three-Year Total	Per Push Beyond 25 (Y1 / Y2 / Y3)
1	Northern Outdoor Maintenance	$15,750	$16,150	$16,550	$48,450	$630/$646/$662
2		$	$	$	$	$
3		$	$	$	$	$
4		$	$	$	$	$
5		$	$	$	$	$
6		$	$	$	$	$
7		$	$	$	$	$
8		$	$	$	$	$

Part 3: Voluntary Alternate Pricing (Appendix G), Combined Lawn Care and Snow Removal

Complete only for vendors that submitted Appendix G. Annual combined prices are paid in twelve equal monthly installments. Per-push and athletic field prices are listed for Year 1 / Year 2 / Year 3.

#	Vendor Name	Year 1 Annual Combined	Year 2 Annual Combined	Year 3 Annual Combined	Three-Year Total	Per Push Beyond 25	Football Field per Visit	Softball Field per Visit	Baseball Field per Visit
1	Northern Outdoor Maintenance	$66,542	$68,466	$70,435.48	$205,443.48	$630/646/662	$113/116/120	$41/42/43	$121.50/125/129
2		$	$	$	$	$ / /	$ / /	$ / /	$ / /
3		$	$	$	$	$ / /	$ / /	$ / /	$ / /
4		$	$	$	$	$ / /	$ / /	$ / /	$ / /
5		$	$	$	$	$ / /	$ / /	$ / /	$ / /
6		$	$	$	$	$ / /	$ / /	$ / /	$ / /
7		$	$	$	$	$ / /	$ / /	$ / /	$ / /
8		$	$	$	$	$ / /	$ / /	$ / /	$ / /

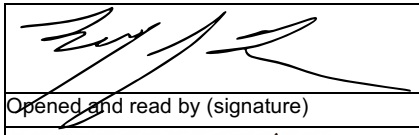
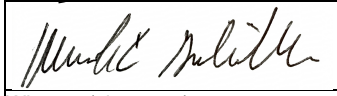
Notes

Northern Outdoor Maintenance included a schedule of payments for their combined bid alternate due to them already being our current Lawn Care contractor.

Certification

I certify that the bids listed above were publicly opened and read aloud at the date, time, and location stated in this record, and that the information recorded is accurate.

Time opening concluded: 12:05 pm

		Ryun J. Landheer, Chief Director		10/30/2026
Opened and read by (signature)		Printed name and title		Date
		Wendy Gialanella, Tech Support Specialist		10/30/2026
Witness (signature)		Printed name and title		Date